



Commercial Director @ RoadEO

RoadEO is developing a road quality monitoring and prediction platform which advises public and private road authorities when and where the next road segment needs to be maintained. For this we are combining satellite imagery, crowdsourced smartphones and in-car sensors to create a novel and innovative data source which we then interpret with the help of machine learning algorithms.

This is your chance to be part of it! We are in the exciting phase of accelerating our start-up and are looking for a key team member helping our clients to reduce maintenance efforts, improve road safety and decrease global CO₂ emissions.

Roles & Responsibilities

You will lead the commercial activities of RoadEO! This includes the whole spectrum of strategy definition to hands-down sales and business development activities. You can build upon a network of partners, financiers and customers we built up throughout the last 2 years and bring RoadEO to the next level aiming towards the commercializing of first prototypes and new ideas. You will work together with a Technical Director who will lead all technical developments while you make sure that these developments meet current and future customer needs.

Your responsibilities will be:

-  Strategic - Advancing the company strategy and defining the commercial development roadmap
-  Operational - Customer research & development, administration, marketing and finance
-  Managerial - Coordinating, collaborating and monitoring the implementation team

You will have great personal freedom in fulfilling these responsibilities and the opportunity to decide on your professional focus areas while growing the team further.

Profile

We are looking for somebody who has:

-  +2 years relevant professional experience, preferably in a start-up environment
-  Completed academic studies, preferably in civil engineering
-  Understanding of lean, digital product development processes
-  Good communication skills with an extrovert personality
-  Fluent in English and preferably Dutch
-  Working permit for the Netherlands
-  Enjoys working together with diverse people in an ever-changing working environment
-  Pro-active, entrepreneurial can-do attitude with the desire to learn constantly

In return we want to offer you this unique leadership opportunity for professional and personal development while not only leaving a mark in society but also at the very core of our company DNA! We secured first funding through grants and our launching customers such as the Royal BAM Group, Province of South Holland and the Municipality of Leiden which allows us to pay a competitive start-up salary and complement it with shares in the company.

Sounds like a match? Tell us why and attach your CV to careers@roadeo.io

About us

RoadEO is a social enterprise aligned with the B.Corp standards and was established in 2017, now situated in The Hague. Originated from winning the European Satellite Navigation Competition (ESNC), we are now part of the European Space Agency (ESA) Incubation Program, the Impact!Hub social enterprise network and collaborate with leading construction and engineering firms as well as TU Delft.